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TO:

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FROM:

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DIRECTOR OF CENTRAL INTELLIGENCE
Intelligence Producers Council
Washington, D.C. 20505

14 JUN 1989

IPC 1989/89
1 June 1989

MEMORANDUM FOR: Members, Intelligence Producers Council (IPC)

FROM:

Chief, Intelligence Producers Council Staff

SUBJECT:

External Research Contracts Report, FY 1988

1. As most of you know, the IPC Staff has been developing a system since 1983 to correct many of the inadequacies cited in the 1982 Congressional Staff Report on the Community's management of external research and related contracts. That report stressed the absence of a central Community management authority for precontract coordination of external research and for avoiding unnecessary duplication of efforts.

2. The growth in contracts on substantive issues alone (rising from approximately [] in FY 1984 to [] in FY 1988) has made management difficult without automation. During the past few months, however, the IPC Staff has made significant progress in automation because of DIA's dedication of a part-time programmer to automate the contract data. The attached FY 1988 report is the first automated issuance using IPC member inputs and our own automated data base. Although this report represents a major leap forward from our previous issuances, we intend to continue making improvements to the program and to achieve greater uniformity in reporting.

3. This two-volume FY 1988 report reflects how the Intelligence Production Community allocated its funds [] for external research and production-related contracts. As you all know, we need to demonstrate that we are making fiscally prudent and substantively relevant use of these funds. Volume I of this report provides a statistical overview of contract funding allocations and expenditures. We have based the report structure on the DCID 1/2 intelligence categories. Volume II is a reference guide giving detailed information on each contract and is being provided to IPC principals on a one-time-only basis. Unless you request otherwise, subsequent iterations of Volume II will go only to your respective agency production program points-of-contact.

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4. With an automated data base, we are now able to generate unique statistical summaries as illustrated in this report. This should greatly enhance analysis of contract data both for the IPC Staff and your respective organizations. While the management potential of this report is great, we have concentrated to date on developing the report formats and have not yet focused on exploiting the substance. We will undertake this exploitation shortly and will provide results as appropriate in future issuances of these reports. Although some FY 1988 data elements (such as start date, etc.) were not received by print deadline, this does not detract from the value of this report. [redacted]

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5. In the future, information from our External Research Contracts program will be provided to you and the appropriate Community's production staffs on a quarterly basis. Tailored printouts and statistical data can be provided to you upon request. Each IPC member will also receive a tailored report detailing his own organization's external research contracts arranged by functional areas and intelligence issues. [redacted]

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6. To say the least, we welcome your comments or suggestions on how we can improve this product in ways to serve you better. If you need to obtain finished external contract products from other organizations, we encourage you to contact that agency's point-of-contact or COTRs directly. Should you need any further assistance in this regard, please call me or my staff to facilitate the acquisition of contract materials or reports. My Staff officer on this project is [redacted]. He can be reached on [redacted]

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Attachment

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SUBJECT: External Research Contracts Report

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